

# Professional Services for Dentists



## OUR INDUSTRY SPECIALISTS

Managing a dental practice today is more complex than ever. Olsen Thielen's dental industry specialists work with dental professionals helping them grow their practices and creating strategies that align with their long-term goals. To learn more, contact our primary industry specialists:



**Thomas Pesch | CPA/CGMA, CMA**  
952-829-3430  
tpesch@otcpas.com



**Sara Johnston | CPA**  
651-621-8354  
sjohnston@otcpas.com

Since 1921, Olsen Thielen has been serving firms in the Twin Cities and has grown to become one of the top CPA and consulting firms in Minnesota.

## LOCATIONS

2675 Long Lake Road  
Roseville, MN 55113  
651-483-4521

300 Prairie Center Dr #300  
Eden Prairie, MN 55344  
952-941-9242

## WE SERVE YOU

Managing a dental practice is complex. We have the industry knowledge and expertise to help dentists maximize income and minimize tax burdens. Procurement of new patients, competition, and back-office operation issues are just a few of the challenges that dentists face today. Olsen Thielen can provide high-caliber support to overcome these obstacles and meet your practice goals. We can provide guidance on how you can ensure that your practice is in compliance with current tax laws and is using the best dental accounting practices.

## OUR EXPERTISE FOR DENTISTS AND DENTAL CLINICS

Olsen Thielen professionals are highly experienced in the following areas:

- Dental practices and general dentists
- Orthodontic clinic practices
- Oral surgery and sub-specialty groups
- Multi-owner general dentists groups
- Single-owner practices
- Start-up practices for newly licensed professionals

## SERVICES FOR DENTAL CLINICS AND DENTISTS

Olsen Thielen works with individuals, business owners, and dental professionals to understand their goals. We then develop and implement strategies to help achieve those goals.

- Compensation models and bonus plans
- Retirement and benefits planning
- Purchase and sale of your practice including owner transition planning
- Buy-in and buy-out planning including cash flow analysis of buy-in and buy-out
- Business valuations for estate, sale, or acquisition
- Business entity selection for tax purposes
- Tax preparation and planning for individuals and businesses including payroll, sales, and MNCARE taxes
- Financial statement preparation for both businesses and individuals
- Business Accounting Solutions (BAS) bookkeeping to include full-scope financial management
- Deferred compensation plans for retirement owners