

# Accounting For PROFESSIONAL SERVICES

## Industry Expertise

Our professional service industry specialists help practices stay compliant, run efficiently, and grow profitability, offering expert advice and planning support every step of the way.

## Supporting a Range of Practices

- Engineering firms
- Architectural firms
- Information technology firms
- Consulting firms

## Expertise That Drives Results

As a professional services firm ourselves, Olsen Thielen understands the unique needs and areas of concern that our professional service clients face. You need advisors with the experience and resources you can rely on to offer timely, proactive advice on important issues to keep your organization compliant, competitive, and efficient.

Our clients value having direct access to professionals who understand their business inside and out and respond quickly when questions arise. Whether you run a single owner practice, specialty-service firm, full-service firm, or multi-state organization, we partner with you to provide the insight and strategic guidance you need to move forward with confidence.

## More Than Just Tax & Accounting

- Entity selection
- Tax prep & planning
- Financial statements
- Bookkeeping & reporting
- Deferred compensation
- Succession planning
- Compensation planning
- Retirement & benefits
- Practice purchase/sale
- Buy-in/buy-out planning
- Business valuations
- Client advisory services (CAS)

*"My relationship with Olsen Thielen allows me to run my business the way I want to. If I didn't have them as a trusted financial advisor, my company would not be where it is today."*

Betsy Vohs, Founder and CEO  
Studio BV

## Reach Out Any Time



**Andrea Addo | CPA, MBA, CFE, CITP**  
952-829-3425  
aaddo@otcpas.com



**Thomas Pesch | CPA/CGMA, CMA**  
952-829-3430  
tpesch@otcpas.com



**Lance Nieland | CPA, MBT**  
952-829-3405  
lnieland@otcpas.com



**Michael Breza | CPA, MBT**  
651-621-8510  
mbreza@otcpas.com